FINANCE & ACCOUNTING

FA11 Financial Modelling & Decision Making

This course equips finance and investment managers with practical financial modelling skills, enabling them to interpret and build dynamic, Excel-based models for both operational and strategic decision-making. Delegates will learn how to structure, evaluate, and stress-test financial models to support short-term cash flow decisions, long-term investment appraisals, and business planning. The course also explores how leadership skills and model-driven thinking can enhance internal decision-making and modernise financial reporting.

Course Information

Duration: 5 days

London (£4950): 12th January 2026, 23rd March 2026, 1st June 2026, 20th July 2026, 14th September 2026, 2nd November 2026, 11th January 2027, 5th April 2027, 14th June 2027, 2nd August 2027, 27th September 2027, 15th November 2027, 17th January 2028

Companies nominating 3 or more delegates to attend the same programme will enjoy a special discount on the course fees.

Upon completion of one of our CPD certified courses, delegates will be awarded both an LMC certificate and a CPD certificate. No examination required.

Who is the course suitable for?

This course is designed for mid- to senior-level professionals in finance, investment, and strategic planning roles who work with financial data and require deeper modelling skills to improve decision-making. It is particularly relevant for finance managers, analysts, business controllers, and those supporting operational or

capital planning. Delegates should have a working knowledge of Excel.

Course profile

Modelling short term (operational) financial decisions

- Building and interpreting working capital models
- Forecasting cash flows using scenario-based tools
- Applying break-even and contribution margin analysis
- Using Excel functions for operational planning and variance analysis
- Enhancing decisions through short-term profitability models

Modelling long term (capital) financial decisions

- Evaluating investment appraisals using NPV, IRR, and payback methods
- Integrating wider financial considerations into models
- Modelling capital structure and cost of capital
- Comparing strategic alternatives using decision-tree logic

Leadership skills and Tailoring your business model

- Identifying key drivers of business performance using structured frameworks
- Mapping external trends and internal capabilities
- Challenging team assumptions using Six Thinking Hats and 5 Whys techniques
- Exploring leadership influence in driving innovation and change

Building risk and uncertainty into spreadsheet models

- Ways to build quantifiable risk into your spreadsheet models
- Conducting scenario and sensitivity analysis for risk-based decisions
- Identifying assumptions and modelling volatility
- Stress-testing models to reflect external economic uncertainty
- Using outputs to address operational challenges

Modern management reporting

- Creating interactive dashboards using PivotTables and Charts
- Designing KPIs aligned with business goals
- Visualising data for executive decision-making
- The human element: communicating the results of financial modelling

Competencies

At the end of this course, delegates will be able to:

- Build and interpret Excel-based models to support short- and long-term financial decisions.
- Apply investment appraisal techniques within dynamic spreadsheet models.
- Integrate financial strategy into business model design and stakeholder communication.
- Use modelling tools to analyse profitability, liquidity, and capital investment alternatives.
- Incorporate uncertainty, risk, and scenario analysis into decision-making models.
- Create management reporting tools that support clear performance insights.
- Communicate financial insights effectively to non-financial decision-makers.
- Strengthen financial leadership through evidence-based modelling and reporting.

Course Booking

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