



## FINANCE & ACCOUNTING

# FA11 Financial Modelling and Decision Making

This course equips finance and investment managers with practical financial modelling skills, enabling them to interpret and build dynamic, Excel-based models for both operational and strategic decision-making. Delegates will learn how to structure, evaluate, and stress-test financial models to support short-term cash flow decisions, long-term investment appraisals, and business planning. The course also explores how leadership skills and model-driven thinking can enhance internal decision-making and modernise financial reporting.

## Course Information

**Duration:** 5 days

**London (£4950):** 12th January 2026, 23rd March 2026, 1st June 2026, 20th July 2026, 14th September 2026, 2nd November 2026, 11th January 2027

**Companies nominating 3 or more delegates to attend the same programme will enjoy a special discount on the course fees.**

Upon completion of one of our CPD certified courses, delegates will be awarded both an LMC certificate and a CPD certificate. No examination required.

## Who is the course suitable for?

This course is designed for mid- to senior-level professionals in finance, investment, and strategic planning roles who work with financial data and require deeper modelling skills to improve decision-making. It is particularly relevant for finance managers, analysts, business controllers, and those supporting operational or capital planning. Delegates should have a working knowledge of Excel.

# Course profile

## Modelling short term (operational) financial decisions

- Building and interpreting working capital models
- Forecasting cash flows using scenario-based tools
- Applying break-even and contribution margin analysis
- Using Excel functions for operational planning and variance analysis
- Enhancing decisions through short-term profitability models

## Modelling long term (capital) financial decisions

- Evaluating investment appraisals using NPV, IRR, and payback methods
- Integrating wider financial considerations into models
- Modelling capital structure and cost of capital
- Comparing strategic alternatives using decision-tree logic

## Leadership skills and Tailoring your business model

- Identifying key drivers of business performance using structured frameworks
- Mapping external trends and internal capabilities
- Challenging team assumptions using Six Thinking Hats and 5 Whys techniques
- Exploring leadership influence in driving innovation and change

## Building risk and uncertainty into spreadsheet models

- Ways to build quantifiable risk into your spreadsheet models
- Conducting scenario and sensitivity analysis for risk-based decisions
- Identifying assumptions and modelling volatility
- Stress-testing models to reflect external economic uncertainty
- Using outputs to address operational challenges

## Modern management reporting

- Creating interactive dashboards using PivotTables and Charts
- Designing KPIs aligned with business goals
- Visualising data for executive decision-making
- The human element: communicating the results of financial modelling

# Competencies

## At the end of this course, delegates will be able to:

- Build and interpret Excel-based models to support short- and long-term financial decisions.
- Apply investment appraisal techniques within dynamic spreadsheet models.

- Integrate financial strategy into business model design and stakeholder communication.
- Use modelling tools to analyse profitability, liquidity, and capital investment alternatives.
- Incorporate uncertainty, risk, and scenario analysis into decision-making models.
- Create management reporting tools that support clear performance insights.
- Communicate financial insights effectively to non-financial decision-makers.
- Strengthen financial leadership through evidence-based modelling and reporting.

## Course Booking

Call us: +44 (0) 207 724 6007

Email us: [training@lmcuk.com](mailto:training@lmcuk.com)

[www.lmcuk.com](http://www.lmcuk.com)

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