MANAGEMENT

MG12 Effective Management Using Performance Measurement

This course equips professionals with cutting-edge methodologies in performance management and measurement. Delegates will delve into essential techniques for evaluating and enhancing team productivity, while aligning performance goals with organisational objectives. The programme offers practical tools to identify performance gaps, implement strategic interventions, and foster an environment of continuous improvement. By integrating theory with practical examples, the course ensures that all participants leave with actionable insights to transform their management approach and drive organisational success.

Course Information

Duration: 5 days

London (£4950): 9th March 2026, 18th May 2026, 13th July 2026, 7th September 2026, 26th October 2026, 14th December 2026, 7th June 2027, 26th July 2027, 20th September 2027, 8th November 2027, 10th January 2028

Companies nominating 3 or more delegates to attend the same programme will enjoy a special discount on the course fees.

Upon completion of one of our CPD certified courses, delegates will be awarded both an LMC certificate and a CPD certificate. No examination required.

Who is the course suitable for?

This course is specifically tailored for managers and supervisors tasked with overseeing teams, projects, or departments. It is particularly beneficial for those looking to refine their leadership skills, enhance team performance, and effectively measure and manage productivity. Participants will gain practical skills and

strategic insights necessary to thrive in dynamic and competitive environments, making this course ideal for professionals aiming to elevate their managerial capabilities and career prospects.

Course profile

Foundations of Performance Measurement

- Exploring the Principles of Performance Measurement
- Defining and Setting Key Performance Indicators (KPIs)
- Introducing Performance Measurement Models
- Techniques for Data Collection and Analysis
- Overview of Performance Measurement Tools

Performance Management Frameworks

- Developing a Balanced Scorecard
- Implementing Objectives and Key Results (OKRs)
- Constructing Performance Dashboards
- Aligning Team Goals with Organisational Strategy
- Frameworks for Continuous Performance Evaluation

Leadership and Team Dynamics

- Understanding Stages of Team Development
- Adapting Leadership Styles to Enhance Team Performance
- Applying Conflict Resolution Strategies
- Techniques for Boosting Team Collaboration
- Cultivating a High-Performance Team Culture

Enhancing Performance Through Strategic Interventions

- Identifying and Analysing Performance Gaps
- Root Cause Analysis for Performance Issues
- Crafting Targeted Performance Improvement Plans
- Employing Effective Change Management Strategies
- Monitoring and Reporting on Performance Improvements

Communication and Feedback

- Mastering the Art of Constructive Feedback
- Effective Techniques for Performance Appraisals
- Developing Coaching and Mentoring Skills
- Managing Cross-cultural Communication Challenges
- Implementing Feedback Mechanisms for Continuous Improvement

Competencies

At the end of the course, delegates will be able to:

- Identify key performance indicators and set measurable performance goals.
- Employ advanced performance measurement models effectively.
- Develop and implement a balanced scorecard specific to their organisational needs.
- Enhance team performance through adaptive leadership and conflict resolution.
- Design and execute targeted performance improvement strategies
- Apply effective change management techniques to ensure sustainable improvement.
- Communicate strategically across cultures and deliver constructive feedback.
- Use performance data to drive decision-making and organisational strategy.

Course Booking

Call us: +44 (0) 207 724 6007

Email us: training@lmcuk.com

www.lmcuk.com

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