LEADERSHIP & STRATEGY

LE50 Social Intelligence for Business Leaders

In today's complex business environment, the ability to manage interpersonal relationships with intelligence and empathy is crucial. This course equips delegates with the necessary social intelligence skills to effectively lead and influence others. By exploring the synergies between emotional intelligence and cognitive understanding, this course aims to enhance leadership qualities, improve organisational culture, and drive sustainable business success. Participants will gain actionable insights and tools to refine their social perceptiveness, making them adept at fostering collaborative and innovative workplaces.

Course Information

Duration: 5 days

London (£4950): 2nd February 2026, 27th April 2026, 22nd June 2026, 10th August 2026, 5th October 2026, 23rd November 2026, 1st February 2027, 26th April 2027, 5th July 2027, 23rd August 2027, 18th October 2027, 6th December 2027, 13th March 2028

Companies nominating 3 or more delegates to attend the same programme will enjoy a special discount on the course fees.

Upon completion of one of our CPD certified courses, delegates will be awarded both an LMC certificate and a CPD certificate. No examination required.

Who is the course suitable for?

This course is tailored for managers, team leaders, executives, and professionals responsible for overseeing teams or projects. It is particularly beneficial for those who aim to excel in their leadership roles by mastering the art of managing people through effective communication, empathy, and cooperative strategies.

Participants will learn how to leverage social intelligence to enhance their leadership effectiveness and interpersonal dynamics within diverse teams.

Course profile

Foundations of Social Intelligence

- Exploring the concepts of Emotional Intelligence (EI) and Social Intelligence (SI)
- Comparing EI and Cognitive Intelligence (IQ)
- Introducing the four pillars of Social Intelligence
- Understanding the applications and benefits of SI in business
- Assessing personal SI and EI levels

The Socially Intelligent Leader

- Adapting leadership styles to the Fourth Industrial Revolution
- Bridging generational gaps in leadership from Silent Generation to Gen Z
- Identifying key traits and behaviours of socially intelligent leaders
- Distinguishing between SI & EI leadership styles
- Applying EI and SI competencies in leadership scenarios

Organisational Culture and Social Intelligence

- Developing organisational intelligence that values SI
- Exploring the concept of Workplace Intelligence
- Integrating EI into Human Resource Management practices
- Enhancing Social and Emotional Intelligence in recruitment and selection processes
- Understanding the effects of SI strategies on organisational success

Enhancing Communication and Coaching Skills

- Communicating with empathy and understanding
- Building rapport and strengthening relationships
- Interpreting the interplay between body language and emotions
- Enhancing listening skills to fully engage in conversations
- Techniques for executive coaching to foster self-awareness and self-management

Building Socially Intelligent Teams

- Creating a culture of openness and trust within teams
- Recognising and managing emotional dynamics in teams
- Encouraging honest and valuable feedback
- Fostering effective multicultural collaboration
- Developing strategies for continuous improvement in team settings

Competencies

At the end of this course, delegates will be able to:

- Analyse and apply social and emotional intelligence theories in leadership.
- Develop effective interpersonal communication strategies.
- Enhance organisational culture by fostering social intelligence.
- Lead diverse teams effectively across various cultural contexts.
- Utilise emotional and social intelligence in managing human resources.
- Implement emotional intelligence insights into recruitment processes.
- Coach and mentor team members to improve their social intelligence.
- Create actionable strategies to enhance team collaboration and performance.

Course Booking

Call us: +44 (0) 207 724 6007

Email us: training@lmcuk.com

www.lmcuk.com

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