MANAGEMENT

MG56-1 Improving Manager-Led Performance

Manager–led performance management is one of the biggest drivers of organisational performance, yet it is often applied inconsistently and with limited impact. This course focuses on strengthening the role of managers in leading performance day to day, rather than relying on formal processes alone. Participants will learn how to take greater ownership of performance management, improve the quality of goal setting and ongoing conversations, and apply practical approaches to drive accountability and results. The session is focused on making performance management more consistent, effective, and embedded in everyday management practice.

Course Information

Duration: 1 day

London (£795): 19th May 2026, 14th July 2026, 8th September 2026, 27th October 2026, 15th December 2026, 8th June 2027, 27th July 2027, 21st September 2027, 9th November 2027, 11th January 2028

Companies nominating 3 or more delegates to attend the same programme will enjoy a special discount on the course fees.

Upon completion of one of our CPD certified courses, delegates will be awarded both an LMC certificate and a CPD certificate. No examination required.

Who is the course suitable for?

This course is designed for managers who are responsible for managing performance within their teams and want to improve how this works in practice. It is particularly relevant for those who find that formal performance management processes do not always lead to clear expectations, consistent follow–through, or

improved results, and who want to take a more active, day-to-day approach to managing performance.

Course profile

Improving Manager-Led Performance Management

- Clarifying the role of the manager in driving performance
- Setting clear expectations, goals, and standards
- Using regular performance conversations to maintain focus and accountability
- Addressing underperformance early and effectively
- Creating consistency in how performance is managed across teams
- Embedding performance management into everyday management practice

Competencies

At the end of this course, delegates will be able to:

- Strengthen their role in leading performance management day to day
- Set clear, meaningful goals aligned to business priorities
- Use regular conversations to drive performance and accountability
- Address performance issues more confidently and effectively
- Apply a consistent approach to managing performance

Course Booking

Call us: +44 (0) 207 724 6007

Email us: training@lmcuk.com

www.lmcuk.com

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