MANAGEMENT

# MG46-2 Managing Performance and Productivity

This programme focuses on how managers can improve both performance and productivity in a practical, sustainable way. It addresses the common challenge of teams being busy but not always delivering the expected results, and provides a clear approach to managing output, focus, and accountability more effectively. Participants will learn how to set clear expectations, prioritise effectively, and address performance issues early, while also improving how work is structured and delivered. The programme combines performance management and productivity approaches to ensure that effort is focused on what matters most.

## Course Information

**Duration:** 2 days

**London (£1980):** 6th May 2026, 1st July 2026, 19th August 2026, 14th October 2026, 2nd December 2026, 17th March 2027, 12th May 2027, 14th July 2027, 8th September 2027, 27th October 2027, 15th December 2027, 22nd March 2028

### Companies nominating 3 or more delegates to attend the same programme will enjoy a special discount on the course fees.

Upon completion of one of our CPD certified courses, delegates will be awarded both an LMC certificate and a CPD certificate. No examination required.

## Who is the course suitable for?

This programme is designed for managers who are responsible for delivering results through others and want to improve both performance and productivity in their teams. It is particularly relevant for those looking to

strengthen how they set expectations, manage performance, and ensure that effort is focused on high-value work.

# Course profile

## Managing Performance Effectively

- Clarifying expectations, standards, and what good performance looks like
- Setting clear, outcome-focused goals aligned to priorities
- Using regular performance conversations to maintain focus and accountability
- Identifying early signs of underperformance and addressing issues promptly
- Creating consistency in how performance is managed across the team

## Improving Productivity and Output

- Understanding what drives productivity and where it is lost
- Identifying inefficiencies, duplication, and low-value activity
- Prioritising work based on impact and business value
- Structuring work to improve focus, flow, and delivery
- Building a practical plan to improve productivity and performance

# Competencies

At the end of this course, delegates will be able to:

- Set clear expectations and performance standards
- Improve productivity by focusing on high-value work
- Use regular conversations to drive performance and accountability
- Identify and address performance issues early
- Apply practical approaches to improve team output and effectiveness

# Course Booking

Call us: +44 (0) 207 724 6007

Email us: training@lmcuk.com

www.lmcuk.com

RESERVE A PLACE