MANAGEMENT

MG44-1 Building Motivation, Ownership and Performance

This course focuses on how to motivate and engage people in a way that directly improves performance. Many organisations invest heavily in engagement, but struggle to translate it into measurable results. This session addresses that gap by equipping participants with practical ways to connect motivation, engagement, and performance outcomes. Participants will learn how to create the conditions where individuals are motivated to perform at their best, align personal drivers with organisational goals, and build a working environment that sustains high levels of engagement over time.

Course Information

Duration: 1 day

London (£795): 18th May 2026, 13th July 2026, 7th September 2026, 26th October 2026, 14th December 2026, 7th June 2027, 26th July 2027, 20th September 2027, 8th November 2027, 10th January 2028

Companies nominating 3 or more delegates to attend the same programme will enjoy a special discount on the course fees.

Upon completion of one of our CPD certified courses, delegates will be awarded both an LMC certificate and a CPD certificate. No examination required.

Who is the course suitable for?

This course is designed for managers and team leaders who want to improve team performance by increasing motivation, engagement, and accountability.

Course profile

Building Motivation, Ownership and Performance

- Understanding the link between motivation, engagement, and performance
- Identifying what drives (and reduces) engagement in teams
- Diagnosing engagement gaps and performance blockers
- Applying practical techniques to increase motivation and focus, including Intrinsic and Extrinsic Motivation Theory and Self-Determination Theory
- Creating a targeted action plan to improve engagement and results

Competencies

At the end of this course, delegates will be able to:

- Understand what drives motivation and how it links to performance outcomes
- Identify barriers to engagement within their team or organisation
- Apply practical strategies to increase motivation and discretionary effort
- Align individual drivers with team and organisational goals
- Build a sustainable approach to maintaining engagement and performance

Course Booking

Call us: +44 (0) 207 724 6007

Email us: training@lmcuk.com

www.lmcuk.com

RESERVE A PLACE